

Have you Ever Pondered Pink?



Name: _____ Your Consultant's Name: _____

Occupation: _____ Date: _____ Email: _____

Address: _____

Phone: (cell) _____ (home) _____ (work) _____

Age: (18-24) (25-34) (35-49) (50-69) (70+) Do you use MK products? Yes No If yes, how long? _____

Some Critical Questions to Ask Yourself.....

- Yes ___ No ___ Am I paid what I'm worth?
- Yes ___ No ___ Do I have all the flexibility in my life I want?
- Yes ___ No ___ Is my current career what I want to do for the rest of my life?
- Yes ___ No ___ Do I have complete control of my career advancement?

#2

Mark the group of words that best describes you:
(A) First Choice; (B) Second Choice

- | | | | |
|--------------------------|--------------------------|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Results-Oriented | People-oriented | Family-oriented | Detail-oriented |
| Quick decisions | Loves to talk | Slow to change | Perfectionist |
| Direct | Enthusiastic | Dependable | Critical / Analytical |
| Desires authority | Desires praise | Desires security | Desires organization |

In a job situation, I like to: ___ have a boss ___ be the boss.
What do you like best about your current job situation?

Least? _____

#3

Which of the following benefits of a Mary Kay business would you enjoy the most?
(Check all that apply)

- | | |
|--|-----------------------------|
| ___ Products at wholesale cost | ___ Being my own boss |
| ___ No territories | ___ Earning a career car |
| ___ Making new friends | ___ Greater self-confidence |
| ___ Job security of owning my own business | |
| ___ Flexibility – more personal & family time | |
| ___ Extra money to fund children's college educations | |
| ___ Learning skin care & glamour techniques | |
| ___ Company philosophies – God 1 st , Family 2 nd , & Career 3 rd | |

#4

Time and Money in Mary Kay –
Based on the information I've learned today, I would probably prefer to work...

- ___ **Hobby Time:** saving money on my cosmetics & gifts
- ___ **Spare Time:** 5-15 hours a week, a little extra cash
- ___ **Part Time:** 15-25 hours a week, good part-time income
- ___ **Full Time:** 25-35 hours a week, replace current income
- ___ **Career:** 35+ hours a week & earn the use of a Career Car

#5

We have found that the following qualities make for a successful business – the more the better! How many qualities do you have?
(Check all that apply)

- ___ **You're busy** – Busy people are usually good time managers
- ___ **You don't know many people** – You probably won't make serious money with just friends and family.
- ___ **You're not the sales type** – Pushy people aren't who we look for in Mary Kay.
- ___ **You have more month than money** – It's a great motivator!
- ___ **You're family oriented** – You'll do more for your family than for yourself
- ___ **You're a good decision maker** – You know that you have to begin the journey to get somewhere

#6

Knowing that you might need more information to make a decision, on a scale of 1-4, what would be your interest level in a Mary Kay business?

- | | | | |
|-----------|----------------|---------|---------------|
| 1 | 2 | 3 | 4 |
| "Not now" | "I'm thinking" | "Maybe" | "Sign me up!" |

How to Start Your Mary Kay Business!

1. Order your starter kit for \$100 plus tax & shipping
2. Begin your training
3. Start making money & saving money right away!
4. Have fun & meet new positive friends!

Look at all you get in the Mary Kay Starter Kit!
\$410 in retail products! Full size product of the Miracle Set for both skin Types, Oil-Free Eye Make-up Remover, Ultimate Mascara & foundation shades. PLUS, lots of samples, supplies & training materials all in a fabulous tote bag!

