

Name: _____ Month: _____



30/30...FOCUS!

Upcoming Events:

1. Meetings: _____
2. Special Event:(s) _____ Quarterly Star Consultant Deadline: _____
3. Bi-Monthly Unit Conference Calls: _____

DATE	NEW?	Name <i>(Highlight Hostesses)</i>	Phone	Appt type?	Directions?	HOSTESS Coached!	Pre-Pro-filed	Retail amt. given away	Basic Sets Sold	Book	Share	Thank U Cards sent	2+2+2 Follow Up Calls?	Gave CD/DVD	Gave TB Packet	Picked up DVD/CD	Career Chat	Guest to a meeting?	Ponder Pink scale 1-5	Career Web Site Survey Submitted	Added her to my team?	
				Gave hostess packet?	Sent reminder postcard?	Set Sales Goal?	#	Total Class Sales	#	2?	2?	Date	Date	Date	Date	Date	Date	Date				
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FACES & CLASSES

RECRUITING LAYERS

